

Executive snapshot

Developing readiness

Your responses indicate developing readiness. The findings highlight where evidence and controls appear stronger and where focused preparation could improve ICV readiness and competitiveness.

Industry: Manufacturing

Objective: Improve tender competitiveness

Five-dimension readiness view

	Financial Documentation	Developing
	UAE Procurement	Priority Attention
	Emirati Workforce	Developing
	Local Investment	Developing
	ICV Governance	Priority Attention

Current strengths

- UAE-national employee, payroll and identification records appear comparatively well established.
- Financial records, revenue classification and internal review appear comparatively well established.

Rule set AP-ICV-QUAL-2026.1. Results are qualitative and based only on the answers supplied.

What your responses indicate

Financial Documentation

Developing

Financial records, revenue classification or internal review evidence needs strengthening.

Focus: Confirm the reporting period, complete the financial records and document the UAE/outside-UAE revenue split.

UAE Procurement

Priority Attention

Supplier-spend reconciliation or UAE/ICV supplier classification needs strengthening.

Focus: Reconcile the supplier register to the general ledger and validate supplier location and ICV-certificate status.

Emirati Workforce

Developing

UAE-national employee, payroll, WPS or pension evidence needs strengthening.

Focus: Complete the UAE-national employee register and reconcile salaries and benefits to payroll, WPS and pension records.

Local Investment

Developing

The UAE fixed-asset register, reconciliation or acquisition evidence needs strengthening.

Focus: Complete the fixed-asset register and reconcile eligible UAE assets to the audited financial statements.

ICV Governance

Priority Attention

Ownership, reconciliation and internal approval controls need strengthening.

Focus: Assign schedule owners, create a controlled evidence index and require documented review and approval.

Priority gaps

UAE Procurement | ICV Governance | Financial Documentation

Top three actions

1

Days 1–10: Reconcile the supplier register to the general ledger and validate supplier location and ICV-certificate status.

2

Days 11–20: Assign schedule owners, create a controlled evidence index and require documented review and approval.

3

Days 21–30: Confirm the reporting period, complete the financial records and document the UAE/outside-UAE revenue split.

Broader improvement priorities

- Validate supplier location and each supplier's ICV-certificate validity before final classification.
- Reconcile third-party spend schedules and invoices to the general ledger and audited financial statements.
- Review eligible UAE assets, net book values, acquisition evidence and the fixed-asset register.
- Reconcile UAE-national and expatriate payroll, WPS, pension and employee records, including training evidence.
- Review outside-UAE revenue and evidence that may support applicable bonus criteria.
- Assign owners, deadlines and an internal reviewer to close evidence gaps before certification.

Industry focus

Prioritise local raw-material sourcing, production assets, manufacturing overhead evidence and workforce localisation opportunities.

Certification objective

Confirm tender deadlines and minimum requirements early, keep the certificate and supplier evidence current, and model feasible initiatives without assuming any tender award.

Tender competitiveness

Stronger ICV readiness may improve the quality and timeliness of tender submissions by making supporting evidence easier to validate. Tender outcomes still depend on the buyer's requirements, commercial evaluation, technical capability and other procurement criteria; this report does not guarantee an award.

Understanding UAE ICV

The National In-Country Value programme encourages organisations to retain more economic value in the UAE. Certification generally considers eligible local procurement, UAE-based investment, Emiratisation, expatriate contribution and qualifying revenue information, supported by reliable financial and operational records.

How organisations improve ICV readiness

- Establish a reliable baseline by reconciling financial, supplier, asset and workforce records to controlled source data.
- Improve UAE procurement by validating supplier location, ICV-certificate status and feasible local-sourcing alternatives.
- Strengthen local investment evidence by maintaining complete asset records, acquisition support and UAE location information.
- Plan sustainable Emiratisation and workforce-development initiatives supported by payroll, WPS, pension and training evidence.
- Introduce governance through named owners, documented reviews, evidence retention and periodic management monitoring.
- Model improvement initiatives before implementation so management can compare expected benefit, cost, timing and operational feasibility.

A continuous management process

ICV improvement is most effective when embedded into procurement, workforce and investment decisions throughout the year. It should not be treated only as a document-gathering exercise immediately before certification.

What should you do after this report?

The appropriate next step depends on the quality of your evidence, internal capability and the level of analysis management requires. Use the guide below to select a proportionate pathway.

Continue internally

Best suited when Suitable when responsibilities are clear, the evidence is accessible and your team can complete the 30-day actions without external interpretation.

Value to you Retains internal ownership and allows immediate progress using this report as a working checklist.

Request a free consultation

Best suited when Suitable when you want an expert to discuss the findings, clarify priorities and help determine whether further analysis is necessary.

Value to you Provides a focused professional conversation, helps management interpret the main gaps and identifies the most appropriate next step without committing to the paid plan.

Commission the Detailed ICV Improvement Plan

Best suited when Suitable when your internal records are substantially ready and management wants quantified modelling, prioritised scenarios and a structured implementation plan.

Value to you Provides deeper qualitative and quantitative analysis, a review of supporting information, practical improvement scenarios and a tailored roadmap for management decision-making.

Speak with Assist Plus

Request your free consultation through the ICV Assessment page, email info@assistplus.ae or call +971 (2) 641 6751. This report does not calculate an official score, predict certification results or guarantee tender success.